



BANKI TRADING B.V.

Company Profile

BANKI

TRADING B.V.

BANKI TRADING B.V. is an experienced International Agricultural Commodities Trading and Financial Consultation company headquartered in the Netherlands (The Hague), with offices in the U.A.E. (Dubai), Oman (Muscat), Turkey (Istanbul), India (New Delhi), Brazil (Sao Paulo) and Russia (Moscow).

7 number
of countries
we currently
operate

25 number
of years of
international
experience

Our main business is the trade, purchase and distribution of agricultural commodities, such as meat & poultry, cereals, grains, dairy and livestock from South America (mainly Brazil) and Europe to the Middle East.

In the energy sector, we purchase and deliver energy sources and related commodities including natural gas and petrochemicals, in the right quantity, quality and time our customers require.

We also operate a financial services arm, which manages financial risk and provides our customers and our own businesses with asset management services and financial solutions such as trade finance.

For more than 25 years BANKI TRADING has also helped its customers reduce risk, ensure quality and improve productivity, by providing quality control services adapted to the latest international standards and regulatory trends.

We believe that value creation, innovative problem solving skills and transparency are essential traits to our success.

Our biggest priority as an international agribusiness is to create long-term relationships while fulfilling vital needs.

PRODUCTS AND SERVICES:

- Financial Consultancy
- Industrial Products
- Petrochemical Products
- Inspection Services
- Grains and Cereals
- Meat Products

FINANCIAL

TRADE CREDIT SERVICE

BANKI TRADING's financial division is dedicated to providing international traders and processors with alternative forms of short-term financing for qualified trade-related and commercial transactions.

Trade credit is extremely important to the majority of businesses. We maintain close working relationships with the top international financial institutions which further enhances our range of solutions and concedes us access to a diverse range of banking facilities that ensure smooth financial transactions.

Our asset-backed innovative financing solutions can be used to supplement traditional financing or on a stand-alone basis when more traditional financing is not available. Through hands-on experience in the international marketplace we have acquired the expertise to provide customized financing solutions that cover a wide range of trade finance scenarios.

We can provide the financing needed to facilitate the import and export of commodities and other goods, as well as to accommodate fast growth, large orders, the gap between delivery and payment, seasonal sales spikes and expansion into new markets.

Our understanding of the commercial aspects of global trade and financial institutions has allowed us to build innovative payment procedures to tackle specific customer objectives.

The following represent only some of the approaches we use to design customized financing solutions to meet the specific needs of our clients:

- Letter of Credit Financing
- Other specific financial arrangements

Our goal is to build and maintain long-term partnerships with our clients, working with them over time to help grow their businesses.

For further information and advice please email info@bankitrading.nl

RISK MANAGEMENT

Recent unstable global financial markets, extreme weather and limited resources impact business today more than ever before. In our industry, customers frequently seek suppliers that understand risk, have had experience in managing risk and employ skills to help protect them from adverse price movements and changes in product availability.

BANKI TRADING's experienced finance department is dedicated to providing a sound financial platform for our business activities and consultancy to fit the financial needs of our clients involved in international markets.

We know that having products available at a competitive price is essential so we place great importance on our buying. By using time tested risk management strategies to evaluate price trends, recognize fluctuations in livestock availability and track changes in currency strength, we protect our business and our customers.

We constantly work with importers and businesses to provide our clients current industry information and help them make smart pricing, purchasing, and sales decisions.

Please inquire for supply changes and pricing trends prior to placing your order, we pride ourselves in being up to date.



INDUSTRIAL

ISO TANK CONTAINERS

BANKI TRADING has ties with several firms who provide the most updated food production lines, transportation equipment's and tank containers in Europe. We deal specifically with Dutch based Company Tank Containers B.V, who are Europe's largest supplier of specialized bitumen tank containers.

Together, we manufacture, service, sell, lease and transport:

- Bitumen tank containers.
- ISO tank containers for chemicals and foodstuffs.
- Fuel tank containers for diesel, crude oils and base oils.
- Dry Bulk tank containers.
- Mobile tank stations for multiple vehicles.

We have ISO tank containers readily available for lease, with capacities ranging from 10.000L to 27.000L.

For exact specifications and price ranges kindly email info@bankitrading.nl

METAL

Our activities also cover the metal sector. BANKI TRADING has long-standing relationships within the international steel market; buying and selling globally.

We supply our customers with shredded, HMS 1& 2 used rail, steel raw making materials: iron ore, steel and finished products.

Through our relationships with mines, mills and steel consumers, our customers benefit from market access and liquidity. Our scrap is of high quality and most of it is of European origin. We mainly deliver the goods on C&F basis to the port that is required by clients in containers or bulk delivery however, the F.O.B delivery can be discussed if required.

We can supply raw steel materials and semi-finished steel products, such as:

- Hot Rolled Coil (HRC)/ Cold Rolled Coil (CRC) and other Flat products
- Steel billets, wide rod and rebar
- Ferrous Scrap
- Iron Ore (sinter fines, lump, pellet feed, high LOI fines, pellets, concentrates)



PETROCHEMICAL

PETROCHEMICAL PRODUCTS

BANKI TRADING has successfully delivered agricultural, food, industrial and financial solutions for its customers.

In addition to these activities, we actively purchase and deliver energy sources and related commodities, in the right quantity and time our customers require.

Our range of products covers the entire barrel and comprise refinery gas, ethane, LPG, aviation gasoline, motor gasoline, jet fuels, kerosene, gas/diesel oil, fuel oil, naphtha, white spirit, lubricants, bitumen, paraffin waxes, petrochemicals and polymers.

ENERGY SOLUTIONS

Energy price fluctuations can have a significant impact on our customers bottom line, for that reason we can also assist with:

- Financial guarantees and agreements with multiple counter-parties.
- Ability to handle energy-related operations issues.
- In-house administration and reporting functions.
- In-depth knowledge of markets, risk mitigation strategies and accounting rules.
- Prospective analysis capabilities and the time and staff to constantly chase down appropriate information.

For exact specifications and price ranges kindly email info@bankitrading.nl



QUALITY CONTROL

QUALITY CONTROL

When you outsource your quality control testing while you focus on your core business activities, you need a partner with a strong history of delivering to a consistently high standard.

BANKI TRADING has an independent quality control division with highly qualified inspectors performing inspection activities, all over the world.

We perform independent verification, inspection and testing of all goods, materials, parts and final products – both off-site at the supplier's facilities and on-site during the shipping process.

QUALITY ASSURANCE

We offer a range of end-to-end cost-effective solutions that can help you:

- Manage risk, do better business and meet your obligations
- Safeguard your consumers
- Comply with complex legislation
- Ensure correct storage, shipping, packing and distribution
- Ensure quality and safety throughout the diverse supply chains

For exact specifications and price ranges kindly email info@bankitrading.nl



GRAINS & CEREALS

GRAINS, CEREALS & MORE...

BANKI TRADING has been in the field of exporting agricultural products for more than 30 years and has evolved into a major supplier of premium quality food products to meet the needs of international markets.

We offer a vast range of grains & cereals, as per our clients' requirements:

Rice – Is one of our key trading commodities. We specialize in moving this critical commodity from areas of surplus to areas where supply is unable to meet demand. We're experienced rice suppliers of white rice, brown rice, parboiled rice, rough rice and other speciality rice products, sourced from various countries (mainly India).

Sugar - We source all sugar from the best strains of raw sugar cane in the main producing nations of Brazil and India and hold our suppliers to very high production standards.

Soy Bean and Soy Bean meal – We're an established global player in soy bean for human consumption and animal feed, through our extensive sourcing capacity from farm gate in various origins, mainly Brazil and Russia.

Other Grains – Such as wheat, barley and corn from different origin nations into markets where demand is not met by supply or where supply is seasonal.

These commodities are growing in their contribution to our overall commodity volumes and bottom line.

COMMITTED TO QUALITY

Our commitment to quality ensures that our processes are in line with global standards for food safety and our customers' requirements.

Our goal is to add value to all the commodities which are carried through the supply chain. BANKI TRADING's experienced team enables us to procure any quantity of the above mentioned food products.

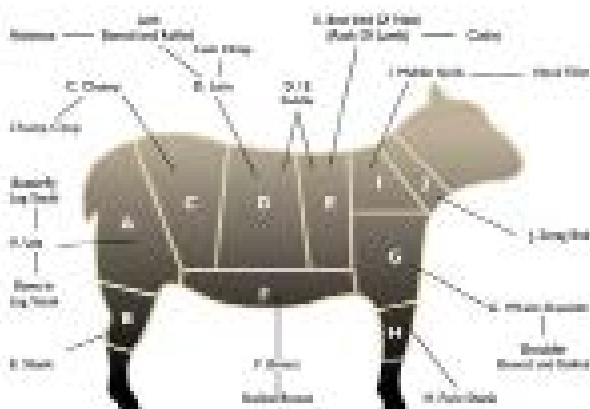
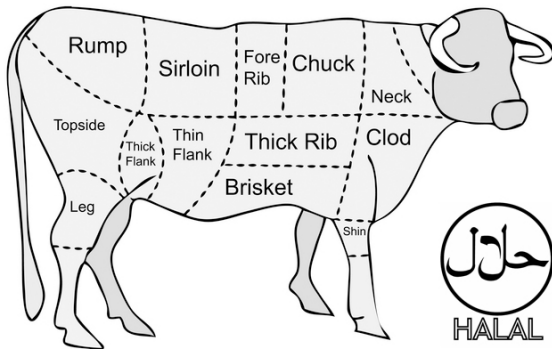
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MEAT



 **Banki Trading**



At BANKI TRADING we know that quality meat comes from quality cattle.

With decades of experience in the trade of meat, we have established strong relations with all the major producers in South America, from where we source the best products.

We are actively involved on a daily basis with distributors, and slaughter facilities to benefit the customers that make use of our services.

The entire production procedure which involves breeding, slaughtering, de-boning, packaging and freezing is guided under our quality control department. It is also supervised by direct attention of the veterinary organization to ensure quality and Halal certification.

BANKI TRADING is recognized as a world leader in Halal meat production and only supplies high-quality meat products that are strictly Halal ("lawful" in Arabic).

We are licensed to supervise, inspect and certify the production of Halal meat and meat products.

Lamb (sheep & goat) specification:

1. Gender: male
2. Color: black & white
3. Age: 6 months
4. Weight: 35-45 kg

More general lamb specifications:

- Healthy animals with good body and high power compatibility.
- High carcass performance %55.
- High quality, delicious, crispy meat.
- Organic/No-GMO.

We have first-rate shipping and also deliver the meat to the final port destination. Our commitment is to be a valued partner to our distributors by delivering the safest, freshest and most wholesome products; as well as ensuring a flavor of quality that exceeds the expectations of our customers.

At BANKI TRADING we believe that our customer's success is our success. For further information and advice please email info@bankitrading.nl



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